

Summit Technologies & Commercient SYNC

Commercient Partner Program



All Services

Implementations, custom development, integrations, training and more



Salesforce Quickstarts

Get up and running in Sales Cloud, Service Cloud, Marketing Cloud, Pardot and NPSP



Managed Services

Gain a team of Salesforce experts for a fraction of the cost of a full-time employee



Industry & Govt Solutions

View our industry accelerators and solutions for higher ed, government & more



Company Profile

Summit Technologies is a Columbus, Ohio, and Atlanta, Georgia, based Salesforce Consulting Partner consisting of a talented and creative team of Salesforce certified Consultants, Developers, Analysts and Project Managers. They specialize in building innovative solutions for our clients within the Salesforce family of products including Sales Cloud, Service Cloud, Marketing Cloud, CPQ, Pardot and Salesforce Communities. Our leadership team has over 40 years of CRM experience designing sales and marketing automation solutions for growing businesses. Summit actively listens to and works with their clients to craft technology solutions tailored to their specific needs, rather than a one-size-fits-all approach.

LOCATION

Columbus, Ohio

SERVICES

Salesforce Implementation & Training, Marketing, CPQ

INDUSTRIES SERVED

Manufacturing, Technology, Government, Transportation, Logistics, Education

SOLUTION

Commercient Partnership

| CHALLENGES | SOLUTIONS | RESULTS |
|---|--|--|
| Modernize and streamline companies' overall processes | Salesforce, the world's top cloud-based CRM solution | Summit Technologies helps companies to achieve digital transformation |
| Data between Salesforce and ERPs remained siloed | Commercient SYNC, the #1 data integration platform for sales | Sales and marketing teams have immediate access to important ERP information right in Salesforce |
| Continue assisting companies as they grow | Summit and Commercient | Companies have a 360-degree view of sales, marketing, and customers |

Notes & Results

- **Summit Technologies specializes in building innovative solutions for our clients within the Salesforce family of products**, including Sales Cloud, Service Cloud, Marketing Cloud, CPQ, Pardot and Salesforce Communities.
- **“Salesforce gives companies a world-class CRM and a suite of tools for sales, marketing, service, and more.** At one time, only enterprise-level companies could afford those tools,” said Mike Leibrand, Managing Partner and CTO. **“Now it’s available for businesses of all sizes and gives them a competitive advantage.”**
- **Summit partnered with Commerciant to implement SYNC, the #1 data integration platform for sales**, to help clients get a full view of sales, customers, and marketing by **connecting their ERP and Salesforce Org.**
- **“Commerciant offers a great time to value, so that in a relatively short amount of time, we can have a nice integration,”** said Leibrand. **“SYNC gives the sales and marketing teams ERP data right in their hands, which really empowers them.”**

ABOUT COMMERCIENT



Commerciant SYNC provides consulting partners with a quick and efficient data integration solution for their clients. We work closely with consultant partners to provide a seamless integration, while they manage their clients' overall integration project.

SYNC can integrate 110+ ERP systems with your client's CRM.

Let our expert helpdesk, support and sales teams assist you with delivering exceptional results to your client.

Phone No:

US: +1 (844) 282-0401

UK: +44 20 3870-2803

SA: +27 87 550-5997

Email:

partners@commerciant.com

support@commerciant.com

