



LivingLegacy & Commercient SYNC

Commercient Partner Program

Company Profile

LivingLegacy Consultancy provides business development support, operations management and sales training. The founder, Alison Kravchuk, loves strategic challenges and values authentic relationships. LLC specializes in helping companies leverage technology to create new lines of revenue, streamline operations, and reduce overhead costs—specifically toward the strategic goal to position the company for acquisition or to raise investor capital. Alison’s mission is to enable, empower, and equip individuals and corporations with the tools they need to have a greater reach, deliver higher customer service, and increase stakeholder value.

LOCATION	<i>Orlando, Florida</i>
SERVICES	<i>Salesforce Implementation & Training, Digital Transformation, Outside Sales, Consulting</i>
INDUSTRIES SERVED	<i>Manufacturing, Sales, Service</i>
SOLUTION	<i>Commercient Partnership</i>

CHALLENGES	SOLUTIONS	RESULTS
Streamline and modernize a company's sales processes	Salesforce, the world's top cloud-based CRM	LivingLegacy helps their clients to achieve digital transformation
Data between Salesforce and ERPs remained siloed	Commercient SYNC, the #1 data integration platform for sales	One of LivingLegacy's clients saw a 20% increase in revenue, thanks to ERP data SYNC'd to Salesforce
Continue assisting businesses as they grow	LivingLegacy and Commercient	Businesses have a 360-degree view of sales, marketing, and customers

Notes & Results

- **LivingLegacy’s mission is to enable, empower, and equip individuals and corporations with the tools they need — such as Salesforce — to have greater reach, deliver higher customer service, and increase stakeholder value.**
- **“Salesforce helps us to not only develop relationships, but be good stewards of those relationships, too,”** said Alison Kravchuk, President and CEO of LivingLegacy. **“It amplifies our efforts at least twofold,** and helps with reporting and seeing trends.”
- LivingLegacy partnered with **Commercient to SYNC important data between a company’s ERP and Salesforce systems, giving them a 360-degree view of sales, customers, and marketing.**
- **“Commercient SYNC helped my client increase their sales by 20%,”** explained Kravchuk. **“The sales team has a greater line of sight to open opportunities and business development.** They know what’s happening with orders in the pipeline.”

ABOUT COMMERCIENT



Commerciant SYNC provides consulting partners with a quick and efficient data integration solution for their clients. We work closely with consultant partners to provide a seamless integration, while they manage their clients' overall integration project.

SYNC can integrate 85+ ERP systems with your client's CRM. Let our expert helpdesk, support and sales teams assist you with delivering exceptional results to your client.

Phone No:

US: +1 (844) 282-0401

UK: +44 20 3870-2803

SA: +27 87 550-5997

Email:

partners@commerciant.com

support@commerciant.com

