



Commercient Automatically & Accurately SYNC's Over 100 Transactions Per Week

Commercient Integrates Sage 50 & Salesforce Enterprise

PROGRAMS WE SUPPORT

- ✔ Diploma Plus
- ✔ Healthy Families
- ✔ City-Wide Science Fair
- ✔ Making Music Matters
- ✔ Youth Voices



COMPANY PROFILE

The Boston Educational Development Fund is a K-12 education foundation and fiscal partner of Boston Public Schools. It is fully dedicated to facilitating access to crucial philanthropic opportunities and private financial resources that significantly benefit students and educators. With the goal of fostering positive student outcomes across the District, BEDF provides fundraising support and administers education programs that bolsters student’s abilities and depth of learning, allowing for sustained success inside and beyond the classroom.

LOCATION	<i>Boston, Massachusetts</i>
EMPLOYEES	<i>10+</i>
INDUSTRY	<i>Non-Profit, Education</i>
ERP & CRM	<i>Sage 50 & Salesforce Enterprise</i>
CUSTOMER BUSINESS MODEL (B2B, B2C, or Both)	<i>B2B</i>
SOLUTION(S)	<i>Commercient SYNC</i>
GO LIVE DATE	<i>Spring 2021</i>

CHALLENGE	SOLUTIONS	RESULTS
Implement a state-of-the-art CRM solution	Salesforce Enterprise, the top cloud-based CRM in the world	BEDF can better manage accounts payable and accounts receivable
Data between Salesforce and Sage 50 remained siloed	Commercient SYNC, the #1 data integration platform for sales	The team can access important ERP data directly in CRM
Avoid double data entry	Commercient's Phase 2 SYNC	Transactions made in Salesforce are SYNC'd to Sage 50, which helps BEDF save time

NOTES

- The **Boston Educational Development Fund is a K-12 education foundation** and fiscal partner of Boston Public Schools. They utilize **Sage 50** to manage their operations and finance.
- BEDF leveraged **Salesforce Enterprise, the world's leading, cloud-based CRM solution**, to help modernize and streamline their processes.
- “Salesforce allows us to **manage accounts payable and accounts receivable with the schools externally**,” explained Bridget Miskell, Grants Accountant at BEDF. “The schools can **log in and see what funding they have and then submit payment and revenue requests**.”
- Data between Sage 50 and Salesforce was siloed, so they chose **Commercient SYNC, the #1 data integration platform for sales**, to connect their ERP and CRM.

RESULTS

- With Commercient SYNC, BEDF can access Sage 50 data in Salesforce Enterprise. This includes **customer, accounting records, terms code details object, bill to be paid, AP vendor, AP purchase order, AP invoice, AP invoice payments, "Vendor ID" IF not inc. above in core SYNC & Vendor Account to ERP, and more.**
- In addition, **new and updated accounts and GL journal entries, accounts payable, and disbursement request (SF)/bill to be paid (Sage) created in Salesforce are SYNC'd to Sage 50.** This saves BEDF plenty of time by **avoiding double data entry.**
- “I’m super grateful that **Commercient accurately SYNC’s transactions from Salesforce to Sage 50,**” said Miskell, “especially when it's over 100 transactions a week. And having it **done automatically is really key.**”

ABOUT COMMERCIENT



Commercient SYNC makes ERP and CRM data integration simple, quick, and efficient. Over the years we've helped companies of all sizes integrate their ERP data with their CRM system, helping businesses become more efficient.

Our SYNC integration has grown to over 65 systems, including Sage, QuickBooks, Acumatica, Epicor, SAP, SYSPRO and many others. With our ERP and CRM integrations, your data is synced to both systems in real time without the need for manual data entry, or the risk of human errors.

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