App Name: Commercient Payments SYNC

Commercient Payments SYNC

Commercient's integration platform allows payments to be processed against invoices, orders, and customers from any software package, in the cloud or on premise.

Payments is one part of the transaction process. If you are transacting sales through your ERP, CRM, or eCommerce system, you will likely need a full 360-degree integration of payments. Commercient provides you with the ability to integrate as lightly or as in depth as you wish.

How does Payments SYNC save me money?

Commercient's integration with Sage Payments will likely save you substantial amounts of money on your monthly credit card fees. In many cases the Payments SYNC saves you enough money that it pays for itself.

Sage Payments is an "acquirer" which means that there are less people in the chain when it comes to you accepting a payment and the money being deposited into your bank account (less middle men are involved). Less people in the transaction chain means more money in your pocket. It's simple math.

How do I save even more money?

It is a little known fact that if you provide a credit card company with extra details for every transaction you can save a substantial amount of money. This "extra detail" is called "Level 3" data. Level 3 data is made up of the extra tidbits of information you see on your own personal credit card statements (like the Coke you bought on your flight last week for example). Commercient provides Level 3 data in order to save you money.

Additionally, it might show you the origin, destination, and the passenger name. In an ordering system the Level 3 data usually consists of the line item details of the products or services you are selling, the Invoice and PO numbers associated with the orders. Commercient can provide your extra details to the credit card company with our Payments SYNC software.

Can I take payments in ERP, CRM or eCommerce software?

Yes. The Commercient Payments SYNC allows customers to take payments in an ERP, CRM, or eCommerce system.

I already have a merchant. Do I have to change?

Yes. When using Sage Payments as the "acquirer," they will become your merchant and your gateway. You will keep your company bank account as is. Switching to Sage Payments will save you more money than staying with your current merchant.

When you are dealing with multiple transaction processing systems, today's businesses need one system of truth for sales, invoices and customer payments to run your business' bank reconcile, bank statements, and cash accounts.

How will Payments SYNC benefit my business?

Commercient Payments SYNC gives you real time pictures of your customers, credit terms, credit levels, customer balance, accounts receivables, payments history, credits history, returns, disputes, chargebacks, AR credits, and cash flow forecast.

Commercient can sync payments from multiple Points of Sale (POS) and allows accountants to get the full reconciliation in the accounting ERPs bank reconciliation sub ledgers, accounts or the General Ledger (GL). Commercient's integration captures payments from all systems where electronic payments may occur or where you choose to create a point of sale.

Customer facing payment solutions include:

- ERP and Accounting back office terminals
- Accounts Receivable (AR), cash book subsidiary ledger, and order entry (OE) systems
- Customer Relationship Management (CRM) systems (Salesforce, Microsoft Dynamics 365, Oracle Sales Cloud)
- Ecommerce and shopping cart systems (Magento, Shopify, BigCommerce)
- Web invoice systems
- In-app or online digital payments
- Bill payments
- Subscription billing
- Payment portals
- Retail Point of Sales (POS) systems
- Mobile device and in person payments systems
- Customer portal systems
- Dealer portal systems
- Kiosk systems
- Mail orders and telephone orders
- Cloud platforms, virtual terminal, and smart terminals
- Internet of Things (IoT) devices
- B2B, B2C, and B2G

Are my transactions secure?

Yes. Per PCI compliance requirements, the credit cards of your customers are not kept in a database, and the network traffic across the internet is encrypted. Commercient uses "tokenization" with Sage Payments which means that you can bill the customer in the future without needing their credit card details again because you have a "token." Our integration with Sage Payments provides end to end

EMV certified solutions for retail point of sale with integration to the backend ERP for reconciliation. EMV is the secure chip on the credit cards.

Can you handle recurring billing and expiring credit cards?

Yes. Sage Payments has the ability to be notified by the credit card companies automatically with new card numbers whenever a card expires or is replaced. For recurring billing companies, or companies that bill their customers as needed into the future, this feature makes keeping up with expiring cards a breeze.

Do you offer pre-authorization and charges?

Yes. You can choose when to authorize, when to charge, and how much. We often handle distribution companies that take orders with an authorization, and only ship product days or even weeks later. We are accustomed to working with companies that need re-authorization at the time of shipment, support for partial shipments and associated charges to the card, and re-authorization for the balance of back ordered value on the order.

Do you have Gift Card services?

Yes. Sage Payments manages the VISA gift card program with you so that you can distribute and manage your gift cards and redemptions.

Do you support CRM, eCommerce, ERP, Accounting, on-prem, or cloud?

Yes. Commercient can work with any software or terminal. If we don't have the pre-built integration, we can add it very easily. Our software can be tailored for your needs and appear at the time of payment taking necessary. Commercient's services are powered by integrated screens, standalone screens, web service API endpoints, and integration for POS terminals.

Which ERP, CRM and eCommerce systems do you work with?

Commercient Payments SYNC is compatible with 60+ ERP and accounting systems including but not limited to:

- Sage 50
- Sage 100
- Sage 300
- Sage 500
- Sage X3
- Aptean ERP solutions
- Baan

- Epicor 9
- Epicor 10
- Exact ERP solutions
- IFS
- Infor SyteLine
- Intacct
- JD Edwards
- Microsoft Dynamics ERP solutions
- NetSuite
- QAD
- QuickBooks
- SYSPRO
- SAP
- Traverse
- Workday
- Xero

All of Commercient's apps are compatible with the following CRM systems:

- Salesforce
- Microsoft Dynamics CRM/Dynamics 365
- Zoho
- Oracle Cloud ERP
- Payment processing can be added to any standard or customer Object/Entity/UI.

Commercient is compatible with POS systems such as:

- Ingenico
- Aloha
- Fully EMV certified end to end with Sage Payments and Commercient

Company Information

Commercient is a company that makes apps for use in popular CRM and ERP systems. Our apps are licensed for sale on popular app stores owned by Microsoft, Salesforce, Sage, Oracle, Magento and others. We focus on ESB, SMB and mid-market businesses. Our apps are built on the Commercient platform and facilitate bidirectional ERP to CRM integration, bidirectional ERP to eCommerce integration, CPQ and payments integration for ERP, CRM and eCommerce platforms. Our apps install and integrate in hours rather than weeks with respect to some of the integration toolsets available.

Our typical payments clients are processing B2B transactions amounting in range between $1m to $50m per year. Average tickets range from a few hundred dollars to a few thousand. We are in a unique position to provide payments solutions to a burgeoning market of new CRM sales implementations which also allow us to facilitate their eCommerce and ERP payments needs.

Commercient provides integrations with over 60+ popular ERP systems which means we are the usual suspects when someone is seeking to integrate their CRM to their ERP system.

For more information please Contact Us.